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# Netherlands-Based Insurer ASR Nederland's Proposed Dated Junior Subordinated Notes Rated 'BBB-'

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- Dutch insurance holding company ASR Nederland N.V. plans to issue dated, unsecured, resettable, and callable (30NC10) junior subordinated notes.
- We are assigning our 'BBB-' issue rating to the proposed notes.
- We expect to classify the notes as having "intermediate equity content" according to our hybrid capital criteria.

LONDON (Standard & Poor's) Sept. 15, 2015--Standard & Poor's Ratings Services said today it had assigned its 'BBB-' long-term issue rating to the proposed dated, unsecured, resettable, callable notes to be issued by ASR Nederland N.V. (BBB+/Stable/--), the holding company of the ASR group of insurance companies. The rating on the notes is subject to our receipt and review of the issue's final terms and conditions.

The rating reflects our standard notching for a subordinated debt issue, which is two notches below the long-term counterparty credit rating on ASR Nederland N.V. This reflects our understanding that the noteholders will be subordinated to ASR's senior creditors. Furthermore, we understand that the subordinated notes contain an interest deferral provision, which gives ASR Netherlands N.V. the option to defer coupons, subject to a dividend pusher with a 12-month look-back period.

However, in the case of a regulatory deficiency event, coupon deferral is mandatory. This includes any event that causes the solvency margin to fall below:

• The minimum required solvency margin, additional solvency margin, or any

other capital adequacy levels (before the implementation of the Solvency II Directive); or

• The solvency capital requirement (after implementation of the Solvency II Directive) applicable to the issuer, insurance group, or any member of the insurance group.

We assume that the requirement for interest deferral under the current and future regulation is effectively tied to the issuer's, or the group's consolidated solvency. Once deferred, unpaid interest is cumulative and bears interest.

The issuer has the option, subject to consent from the trustee, to redeem, exchange, or vary the terms of the notes under certain circumstances, such as for regulatory, rating actions, or taxation reasons. The notes are callable in 2025 and at each annual interest payment date thereafter. This is also subject to the conditions of repayment, including approval from the insurance regulator. The coupon is fixed until the call date, when it will convert to a resettable fixed coupon and this will be reset every five years. We understand that the notes include a step-up at the first call date of a maximum 100 basis points to the fixed-rate spread if the call is not exercised.

We expect to classify the bonds as having "intermediate equity content" under our hybrid capital criteria. We include securities of this category, up to a maximum of 25%, in our calculation of total adjusted capital (TAC), which forms the basis of our consolidated risk-based capital analysis of insurance companies. Our inclusion in TAC nevertheless depends on the securities' eligibility for regulatory solvency treatment. The amount of hybrid capital we include cannot exceed the total eligible for regulatory capital.

We understand that ASR Netherlands N.V. expects to use the proceeds of the proposed notes to:

- Redeem €250 million of senior unsecured debt; and
- Finance its recently announced acquisition.

Overall, post issuance, we expect a moderate increase in financial leverage and moderate deterioration of fixed-charge coverage ratios in 2016-2017, although we expect them to remain comfortably below 20% and above 4x, respectively.

ASR Netherlands N.V. is the holding company of the insurance operating entities ASR Levensverzekering N.V. and ASR Schadeverzekering N.V. (both rated A/Stable/--).

# RELATED CRITERIA AND RESEARCH

- Insurers: Rating Methodology, May 7, 2013
- Criteria Clarification On Hybrid Capital Step-Ups, Call Options, And Replacement Provisions, Oct. 22, 2012
- Refined Methodology And Assumptions For Analyzing Insurer Capital Adequacy Using The Risk-Based Insurance Capital Model, June 7, 2010
- Methodology: Hybrid Capital Issue Features: Update On Dividend Stoppers,

Look-Backs, And Pushers, Feb. 10, 2010

• Hybrid Capital Handbook: September 2008 Edition, Sept. 15, 2008

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